**TIER 1 ENGAGEMENT:** **Non-Exclusive Royalty Free (NERF) License**

For companies that don’t think there will be any IP generated during a project and want to start collaborating quickly.

* Sponsor receives a fully paid up, non-exclusive, royalty free (NERF) license to IP.
* Sponsor has the option to negotiate an exclusive license after the IP is developed.
* No upfront fees for NERF license or option to negotiate for an exclusive license.
* The laws of inventorship determine the ownership of IP, with BGSU owning the IP it solely creates.
* BGSU and the sponsor negotiate the conditions and financial terms of an exclusive license after the IP is developed.
* BGSU manages patent activity with input and financial support from the sponsor.
* BGSU background IP requires its own license royalty bearing license.
* BGSU publishes the results of the projects.

**TIER 2 ENGAGEMENT**1**:** **Option to negotiate an** **Exclusive license with pre-set royalty**

For companies that want to have an exclusive royalty-bearing IP position, this allows for the project to launch quickly but ensures an IP position once the project ends.

* Both sponsor and Principal Investigator must agree to choose Tier2.
* Sponsor pays the full cost of the research, including the federally negotiated F&A rate2.
* The laws of inventorship determine the ownership of IP, with BGSU owning the IP it solely creates.
* Sponsor pre-pays additional 10%3,4,5 fee of the full cost of the project ($15,000 minimum) for the option to negotiate an exclusive license fee with a right to sublicense.
* Sponsor agrees to pre-set royalty of 1% of net sales once cumulative sales reach $10M.
* Pre-set royalty rate and royalty trigger, but no annual minimums or technology commercialization fees.
* Sponsor manages, directs and pays for all the patenting activities (collaborates with BGSU on patent claims).
* BGSU background IP requires its own royalty bearing license.
* BGSU publishes the results of the projects.

**TIER 3 ENGAGEMENT**1**:** **Ownership is assigned to Sponsor**

For companies that want any potential IP created during the project assigned to them before the project even begins.

* Ownership of BGSU project IP is assigned to the sponsor.
* The sponsor and the Principal Investigator must agree to choose Tier 3.
* There can be no existing BGSU background IP associated to this project.
* Sponsor pays the full cost of the research, including the federally negotiated F&A rate2.
* Sponsor pre-pays additional technology assignment fee of a certain percentage of the total project cost, or a minimum base fee, whichever is greater, for the ownership of IP.
* BGSU publishes the results of the projects.