



PROPOSED FY 2025
MISCELLANEOUS
AUXILIARY BUDGETS

Proposed to
Board of Trustees

Prepared by the Office of
Finance and Administration

June 2024

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MISCELLANEOUS AUXILIARY BUDGETS

The following budgets represent a variety of services and activities maintained for effective University administration and service requirements for students, faculty, and staff. Miscellaneous auxiliary units are expected to be self-sustaining and do not receive student general fees to support their operations.

Projected income for each program budget, based on proposed charge rates and utilization estimates, should render each budget self-supporting. Any excess income over expenses will be directed to respective accumulated fund balances. An attempt has been made to hold rates charged to other internal units as low as possible.

DESCRIPTION OF AUXILIARY ENTERPRISES

BG1 Card

A centralized operation for handling both revenue transactions and non-revenue access transactions for such items as University Dining Services meal plans, a debit account to be used on campus in the campus store, vending machines, and laundry machines, etc. by faculty, staff and students.

Farm Leases

Approximately 250 acres of farm land farmed on a lease basis.

Parking & Traffic - Bowling Green Campus

Operates and maintains Bowling Green Campus parking areas.

Falcon Outfitters

Formerly known as The University Bookstore, Falcon Outfitters provides a full-range of BGSU apparel, supplies, and novelty items. The store is located in the Bowen-Thompson Student Union.

Falcon Landing

Rental property owned and operated by BGSU beginning in FY 2012.

Falcon Landing II

Falcon Landing II is a small five unit apartment building located at 920 East Wooster Street which the University acquired during FY 2014.

As a reminder, the Board authorizes opportunistic real estate acquisitions on a biennial basis up to a maximum of \$2.0 million, as approved at the May 2023 Board of Trustees Meeting.

Stroh Center

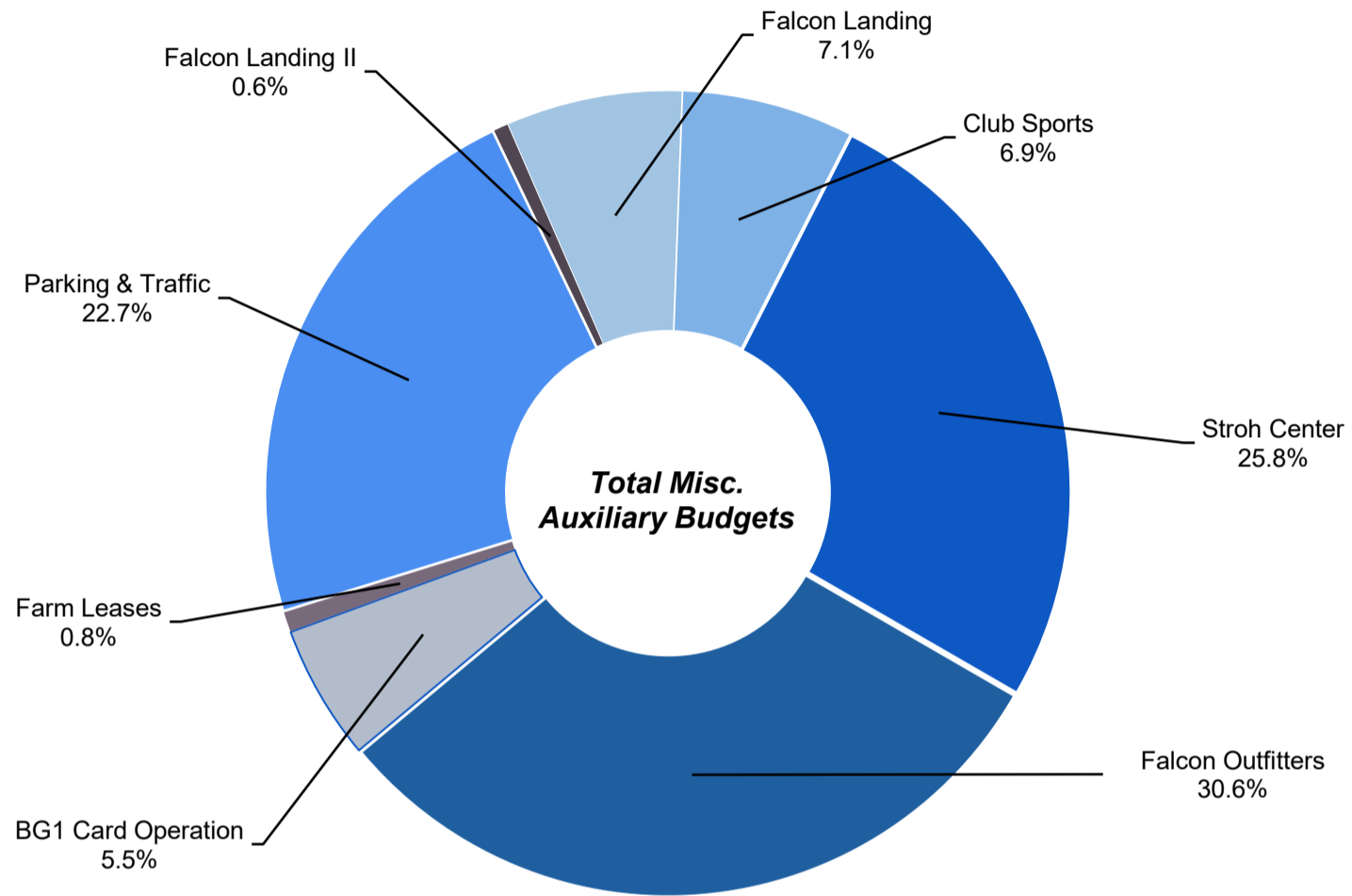
The Stroh Center opened in August of 2011 as the home for the Falcon Men's and Women's Basketball and Volleyball programs. It also serves as a venue for commencement, gymnastic meets, lectures, concerts and numerous campus and community events.

Club Sports

Club Sports was established as an auxiliary department in FY 2023 with the goal of increasing student recruitment and retention by providing meaningful athletic competition in safe, high quality facilities. By the end of FY 2025, it will be comprised of 18 individual men's and women's sports teams, with plans for a total of 25 teams within the next three years.

BGSU Miscellaneous Auxiliary Budgets FY 2025

Grand Total \$9,260,498



Miscellaneous Auxiliary Budgets	Budget	% of Total
Falcon Outfitters	\$2,833,454	30.6%
Parking & Traffic - BG Campus	2,098,660	22.7%
BG1 Card Operation	\$508,600	5.5%
Farm Leases	\$73,640	0.8%
Falcon Landing	\$658,642	7.1%
Falcon Landing II	\$54,132	0.6%
Stroh Center	\$2,393,370	25.8%
Club Sports	640,000	6.9%
Total	\$9,260,498	100.0%

**SUMMARY OF FY 2025 RECOMMENDATIONS
FOR MISCELLANEOUS AUXILIARY BUDGETS REVENUE**

	FY 2024 APPROVED BUDGET	FY 2025 PROPOSED BUDGET	\$ INC.	% INC.
BG1 Card	\$ 504,800	\$ 508,600	\$ 3,800	0.75%
Farm Leases	73,640	73,640	-	0.00%
Parking & Traffic - BG Campus	1,986,000	2,098,660	112,660	5.67%
Falcon Outfitters * Previously the University Bookstore	2,510,062	2,833,454	323,392	12.88%
Falcon Landing	641,930	658,642	16,712	2.60%
Falcon Landing II	52,764	54,132	1,368	2.59%
Stroh Center	2,337,633	2,393,370	55,737	2.38%
Club Sports	594,000	640,000	46,000	7.74%
TOTALS	\$ 8,700,829	\$ 9,260,498	\$ 559,669	6.43%

**BG1 CARD OPERATION
BUDGET FOR FY 2025
(Fund: 21500, 76550 / Dept: 723000)**

	FY 2024 APPROVED BUDGET	FY 2025 PROPOSED BUDGET	\$ INC.	% INC.	BUDGET NOTE
REVENUE:					
ID Production Fees	\$ 204,000	\$ 208,000	\$ 4,000	1.96%	[1]
Administrative Services	280,600	280,600	0	0.00%	
Other Revenue	20,200	20,000	(200)	-0.99%	
TOTAL REVENUE	504,800	508,600	3,800	0.75%	
EXPENSE:					
Salaries and Wages					
Contract Salaries	68,000	69,700	1,700	2.50%	
Student / Temporary	31,000	49,600	18,600	60.00%	[2] [3]
Wage / Compensation Pool	1,584	1,743	159	10.01%	[3]
Sub-total Salaries & Wages	100,584	121,043	20,459	20.34%	
Employee Benefits	24,351	25,395	1,044	4.29%	
Sub-total Salaries, Wages and Benefits	124,935	146,438	21,503	17.21%	
Operating Expenses					
Supplies	64,000	66,000	2,000	3.13%	[4]
Travel/Professional Development	3,000	3,000	-	0.00%	
Information and Communication	5,000	5,000	-	0.00%	
Repairs and Maintenance	236,262	139,420	(96,842)	-40.99%	[5]
Equipment	10,108	10,070	(38)	-0.38%	
Facility Charge	5,000	5,000	-	0.00%	
Sub-total Operating Expenses	323,370	228,490	(94,880)	-29.34%	
Fixed Expenses					
Renewals / Replacements	5,000	80,000	75,000	1500.00%	[6]
General Service Charge	50,000	50,000	-	0.00%	
Sub-total Fixed Expenses	55,000	130,000	75,000	136.36%	
TOTAL EXPENSE	503,305	504,928	1,623	0.32%	
Revenue Over/(Under) Expense	\$ 1,495	\$ 3,672	\$ 2,177	145.68%	

Notes:

- [1] Reflects ID fees based on projected FY 2024 actuals and projected enrollment increases.
- [2] Reflects \$9,600 stipend for marketing assistance for Club Sports and increase to minimum wages.
- [3] Per FY 2025 Auxiliary Budget Guidelines.
- [4] Reflects increase in cost of supplies.
- [5] Decrease reflects discontinuance of chargeback for ITS personnel which are now charged directly in ITS departments.
- [6] Reflects reduction in overall expenses allowing for planned digital credentials project.

FARM LEASES AND OTHER BUILDINGS
BUDGET FOR FY 2025
(Fund: 21300 / Dept: 724000)

	FY 2024 APPROVED BUDGET	FY 2025 PROPOSED BUDGET	\$ INC.	% INC.	BUDGET NOTE
<u>REVENUE:</u>					
Sales	\$ 73,640	\$ 73,640	\$ -	0.00%	[1]
TOTAL REVENUE	73,640	73,640	-	0.00%	
<u>EXPENSE:</u>					
Operating Expenses					
Repairs and Maintenance	37,000	37,000	-	0.00%	[2]
Sub-total Operating Expenses	37,000	37,000	-	0.00%	
Fixed Expenses					
General Service Charge	7,500	7,500	-	0.00%	[3]
Sub-total Fixed Expenses	7,500	7,500	-	0.00%	
TOTAL EXPENSE	44,500	44,500	-	0.00%	
Revenue Over/(Under) Expense	\$ 29,140	\$ 29,140	\$ -	0.00%	

Notes:

- [1] Reflects rental agreement in effect until January 2025 with anticipated contract extension.
- [2] Based on prior year actuals.
- [3] Per FY 2025 Auxiliary Budget Guidelines.

**PARKING & TRAFFIC
BUDGET FOR FY 2025**
(Includes Bowen-Thompson Student Union Parking)
(Fund: 21100, 76500 / Dept: 726000)

	FY 2024 APPROVED BUDGET	FY 2025 PROPOSED BUDGET	\$ INC.	% INC.	BUDGET NOTE
REVENUE:					
Sales (Registration Fees/Meters)	\$ 1,711,000	\$ 1,813,660	\$ 102,660	6.00%	[1]
Other Revenue (Fines, etc.)	275,000	285,000	10,000	3.64%	[1]
TOTAL REVENUE	1,986,000	2,098,660	112,660	5.67%	
EXPENSE:					
Salaries and Wages					
Contract Salaries	78,000	70,000	(8,000)	-10.26%	[2]
Classified Salaries	162,269	166,343	4,074	2.51%	
Student / Temporary	60,000	65,000	5,000	8.33%	[3]
Wage / Compensation Pool	6,682	8,226	1,544	23.11%	[4]
Sub-total Salaries & Wages	306,951	309,569	2,618	0.85%	
Employee Benefits	95,330	96,551	1,221	1.28%	
Sub-total Salaries Wages and Benefits	402,281	406,120	3,839	0.95%	
Operating Expenses					
Supplies	150,000	50,000	(100,000)	-66.67%	[5]
Travel/Professional Development	6,000	8,000	2,000	33.33%	[1]
Information and Communication	20,000	20,000	-	0.00%	
Repairs and Maintenance	50,000	150,000	100,000	200.00%	[5]
Equipment	50,000	50,000	-	0.00%	
Utilities	92,307	96,000	3,693	4.00%	[4]
Sub-total Operating Expenses	368,307	374,000	5,693	1.55%	
Fixed Expenses					
Renewals / Replacements	676,000	760,000	84,000	12.43%	[6]
General Service Charge	185,084	185,084	-	0.00%	[4]
Debt Service	214,194	212,380	(1,814)	-0.85%	[4]
Insurance	18,870	22,049	3,179	17.00%	[4]
Sub-total Fixed Expenses	1,094,148	1,179,513	85,365	7.80%	
TOTAL EXPENSE	1,864,736	1,959,633	94,897	5.09%	
Revenue Over/(Under) Expense	\$ 121,264	\$ 139,027	\$ 17,763	14.65%	

Notes:

- [1] Based on previous 3 year historical trend.
- [2] Based on projected FY 2024 actual expense.
- [3] Proposed student hourly wage increase and incremental raises for experience levels (starting at \$11.50/hr).
- [4] Per FY 2025 Auxiliary Budget Guidelines.
- [5] Reallocate budget for lot maintenance and repairs expenditures to reflect where expense is charged.
- [6] Reflects increases in funding which allows for availability of funds for renewals and replacements reserves.

FALCON OUTFITTERS
BUDGET FOR FY 2025
(Fund: 20300, 76150, / Dept: 721000)

	FY 2024 APPROVED BUDGET	FY 2025 PROPOSED BUDGET	\$ INC.	% INC.	BUDGET NOTE
REVENUE:					
Sales	\$ 2,431,262	\$ 2,754,654	\$ 323,392	13.30%	[1]
Other Revenue	78,800	78,800	0	0.00%	[2]
TOTAL REVENUE	2,510,062	2,833,454	323,392	12.88%	
EXPENSE:					
Salaries and Wages					
Contract Salaries	151,330	260,310	108,980	72.01%	[3]
Classified Salaries	36,546	39,312	2,766	7.57%	[2]
Student / Temporary	99,960	117,000	17,040	17.05%	[4] [5]
Wage / Compensation Pool	4,095	10,171	6,076	148.38%	[3] [5]
Sub-total Salaries & Wages	291,931	426,793	134,862	46.20%	
Employee Benefits	67,949	104,699	36,750	54.08%	[2]
Sub-total Salaries, Wages and Benefits	359,880	531,492	171,612	47.69%	
Cost of Sales	1,531,695	1,707,886	176,191	11.50%	[1]
Operating Expenses					
Supplies	40,000	25,000	(15,000)	-37.50%	[2]
Travel/Professional Development	2,000	3,000	1,000	50.00%	[2]
Information and Communication	50,000	50,000	-	0.00%	[2]
Repairs and Maintenance	4,000	4,000	-	0.00%	[2]
Equipment	5,000	5,000	-	0.00%	[2]
Scholarship Program	10,000	10,000	-	0.00%	[2]
Facility Charge	210,000	210,000	-	0.00%	[2]
Other Expenses	50,000	75,000	25,000	50.00%	[2]
Sub-total Operating Expenses	371,000	382,000	11,000	2.96%	
Fixed Expenses					
General Service Charge	86,200	86,200	-	0.00%	
Insurance	2,257	2,531	274	12.14%	[5]
Sub-total Fixed Expenses	88,457	88,731	274	0.31%	
TOTAL EXPENSE	2,351,032	2,710,109	359,077	15.27%	
Revenue Over/(Under) Expense	\$ 159,030	\$ 123,345	\$ (35,685)	-22.44%	

Notes:

- [1] FY 2025 budget reflects a 6.5% increase from projected FY 2024 actual sales revenue.
- [2] Based on projected FY 2024 actual expenses.
- [3] Reflects addition of Director of Auxiliary Services position.
- [4] Reflects increased student labor to facilitate increased sales and projected FY 2024 actual expense.
- [5] Per FY 2025 Auxiliary Budget Guidelines.

FALCON LANDING
BUDGET FOR FY 2025
(Fund: 24000 / Dept: 725500)

	FY 2024 APPROVED BUDGET	FY 2025 PROPOSED BUDGET	\$ INC.	% INC.	BUDGET NOTE
REVENUE:					
Rental Income	\$ 641,930	\$ 658,642	\$ 16,712	2.60%	[1]
TOTAL REVENUE	641,930	658,642	16,712	2.60%	
EXPENSE:					
Operating Expenses					
Rental Expense	33,905	34,030	125	0.37%	[2]
Utilities	150,353	137,364	(12,989)	-8.64%	[2]
Cleaning	13,505	13,900	395	2.92%	[3]
Common Areas	4,016	4,136	120	2.99%	[3]
Repairs & Maintenance	39,980	41,172	1,192	2.98%	[3]
Landscape & Snow Removal	23,826	13,357	(10,469)	-43.94%	[2]
Administrative & Office Expense	94,876	93,349	(1,527)	-1.61%	[2]
Management Fee	82,011	91,741	9,730	11.86%	[2]
Property Insurance	2,852	2,453	(399)	-13.99%	[5]
Sub-total Operating Expenses	445,325	431,502	(13,823)	-3.10%	
Fixed Expenses					
General Service Charge	27,375	27,375	-	0%	[5]
Sub-total Fixed Expenses	27,375	27,375	-	0%	
TOTAL EXPENSE	472,700	458,877	(13,823)	-2.92%	
Revenue Over/(Under) Expense	\$ 169,230	\$ 199,765	\$ 30,535	18.04%	

Notes:

- [1] Rental revenue reflects proposed increase for FY 2025.
- [2] Reflects projected FY 2024 actual expenses.
- [3] Reflects projected FY 2024 increased cost of goods and services.
- [4] Reflects projected increases to property & liability insurance.
- [5] Per FY 2025 Auxiliary Budget Guidelines.

FALCON LANDING RATE ANALYSIS FY 2025

**New Resident
Monthly Per Bed Rate**

Unit Type	# of Beds	FY 2024	FY 2025	\$ Increase	% Increase
One Bedroom					
10 Months	16	\$ 725	\$ 744	\$ 19	2.6%
12 Months	36	\$ 680	\$ 698	\$ 18	2.6%
Full Unit					
12 Months	40	\$ 1,155	\$ 1,184	\$ 29	2.5%

**FALCON LANDING II
BUDGET FOR FY 2025
(Fund: 25000 / Dept: 725600)**

	FY 2024 APPROVED BUDGET	FY 2025 PROPOSED BUDGET	\$ INC.	% INC.	BUDGET NOTE
<u>REVENUE:</u>					
Rental Income	\$ 48,192	\$ 49,560	\$ 1,368	2.8%	[1]
Utility Payments	4,572	4,572	-	0.0%	[2]
TOTAL REVENUE	52,764	54,132	1,368	2.6%	
<u>EXPENSE:</u>					
Operating Expenses					
Rental Expense	1,268	1,268	-	0.0%	[3]
Utilities	18,149	18,149	-	0.0%	[3]
Cleaning	1,524	1,524	-	0.0%	[3]
Common Areas	1,231	1,231	-	0.0%	[3]
Repairs & Maintenance	12,300	12,300	-	0.0%	[3]
Landscape & Snow Removal	1,545	1,545	-	0.0%	[3]
Administrative & Office Expense	541	541	-	0.0%	[3]
Management Fee	11,483	11,483	-	0.0%	[3]
Property Insurance	1,183	1,183	-	0.0%	[3]
Sub-total Operating Expenses	49,224	49,224	-	0.0%	
Fixed Expenses					
General Service Charge	1,292	1,292	-	0%	[4]
Sub-total Fixed Expenses	1,292	1,292	-	0%	
TOTAL EXPENSE	50,516	50,516	-	0.0%	
Revenue Over/(Under) Expense	\$ 2,248	\$ 3,616	\$ 1,368	60.9%	

Notes:

- [1] Rental revenue and expense reflects proposed increase for FY 2025.
- [2] Reflects payments collected from residents for gas, water and sewer.
- [3] Based on projected FY 2024 projected expense.
- [4] Per FY 2025 Auxiliary Budget Guidelines.

Falcon Landing II
Assumptions / Input

FY 2025
Gross Potential Rent Budget

UNIT TYPE	# OF UNITS	MONTHLY RENT PER BED	LEASE TERM	GROSS POTENTIAL RENT
Unit 1	1	\$ 740.00	12	\$ 8,880
Unit 2	1	\$ 740.00	12	8,880
Unit 3	1	\$ 740.00	12	8,880
Unit 4	1	\$ 740.00	12	8,880
Unit 5	1	\$ 1,170.00	12	14,040
Totals	5			\$ 49,560

Monthly Per Bed Rate				
UNIT TYPE	FY 2024	FY 2025	\$ Increase	% Increase
Unit 1	\$ 720.00	\$ 740.00	\$ 20.00	2.8%
Unit 2	\$ 720.00	\$ 740.00	\$ 20.00	2.8%
Unit 3	\$ 720.00	\$ 740.00	\$ 20.00	2.8%
Unit 4	\$ 720.00	\$ 740.00	\$ 20.00	2.8%
Unit 5	\$ 1,136.00	\$ 1,170.00	\$ 34.00	3.0%

**STROH CENTER
BUDGET FOR FY 2025
(Fund: 21900 / Dept: 718500)**

	FY 2024 APPROVED BUDGET	FY 2025 PROPOSED BUDGET	\$ INC.	% INC.	BUDGET NOTE
<u>REVENUE:</u>					
Facility Fee	\$ 1,530,000	\$ 1,530,000	\$ -	0.00%	[1]
Operational Income	807,633	863,370	55,737	6.90%	[2]
TOTAL REVENUE	2,337,633	2,393,370	55,737	2.38%	
<u>EXPENSE:</u>					
Salaries and Wages					
Contract Salaries	94,099	96,640	2,541	2.70%	[3]
Student / Temporary	92,000	81,000	(11,000)	-11.96%	[4]
Wage / Compensation Pool	2,541	3,262	721	28.37%	[5]
Sub-total Salaries & Wages	188,640	180,902	(7,738)	(4.10%)	
Employee Benefits	35,235	37,445	2,210	6.27%	[3]
Sub-total Salaries, Wages and Benefits	223,875	218,347	(5,528)	(2.47%)	
<u>Operating Expenses</u>					
Supplies	23,000	51,500	28,500	123.91%	[3]
Travel/Professional Development	32,250	63,000	30,750	95.35%	[6]
Information and Communication	13,600	13,600	-	0.00%	
Repairs and Maintenance	259,920	381,216	121,297	46.67%	[7]
Equipment-Misc.	100,000	250,500	150,500	150.50%	[8]
Utilities	213,739	231,599	17,861	8.36%	[5]
Sub-total Operating Expenses	642,508	991,415	348,907	54.30%	
Fixed Expenses					
General Service Charge	64,363	64,363	-	0.00%	[5]
Debt Service	1,896,576	1,856,356	(40,220)	(2.12%)	[5]
Insurance/Other	32,856	42,222	9,366	28.51%	[5]
Sub-total Fixed Expenses	1,993,795	1,962,941	(30,854)	-1.55%	
TOTAL EXPENSE	2,860,178	3,172,703	312,525	10.93%	
Revenue Over/(Under) Expense	\$ (522,545)	\$ (779,333)	\$ (256,788)	49.14%	

Notes:

- [1] Facility fee revenue is generated by a dedicated fee assessed to all students.
- [2] Reflects increase in ticket sales based on FY 2024 projected actuals.
- [3] Based on projected FY 2024 actual expenses.
- [4] Based on projected FY 2024 actual expenses.
- [5] Per FY 2025 Auxiliary Budget Guidelines.
- [6] Reflects increased cost for meals for minor officials and Anderson Club guests and required NCS4 staff training.
- [7] Based on projected FY 2024 actual expenses and planned stripping, sanding and refinishing main court.
- [8] Reflects projected FY 2024 actual recurring costs which include Gymnastic Meet conversion expenses, supplemental staffing and security.

**CLUB SPORTS
BUDGET FOR FY 2025
(Fund: 26000 / Dept: 760000)**

	FY 2024 APPROVED BUDGET	FY 2025 PROPOSED BUDGET	\$ INC.	% INC.	BUDGET NOTE
REVENUE:					
Operational Income	\$ 594,000	\$ 640,000	\$ 46,000	7.7%	[1]
TOTAL REVENUE	594,000	640,000	46,000	7.7%	
EXPENSE:					
Salaries and Wages					
Contract Salaries	174,957	164,000	(10,957)	(6.3%)	[2]
Classified Salaries	-	-	-	0.0%	
Graduate Assistants	-	-	-	0.0%	
Student / Temporary	238,134	276,000	37,866	15.9%	[1]
Wage / Compensation Pool	1,909	4,580	2,671	139.9%	[3]
Sub-total Salaries and Wages	415,000	444,580	29,580	7.1%	
Employee Benefits	63,000	60,420	(2,580)	(4.1%)	
Sub-total Salaries, Wages & Benefits	478,000	505,000	27,000	5.6%	
Operating Expenses					
Supplies	16,000	18,000	2,000	12.5%	[1]
Travel/Professional Development	-	25,000	25,000	100.0%	[2]
Communication	-	-	-	0.0%	
Repairs and Maintenance	-	7,000	7,000	100.0%	[2]
Equipment	100,000	85,000	(15,000)	(15.0%)	[2]
Total Operating Expenses	116,000	135,000	19,000	16.4%	
TOTAL EXPENSE	594,000	640,000	46,000	7.7%	
Revenue Over/(Under) Expense	\$ -	\$ -	\$ -	0.0%	

Notes:

- [1] Increase reflects the addition of three new club sports programs for a total of 18.
- [2] Reflects projected FY 2024 expenditures.
- [3] Per FY 2025 Auxiliary Budget Guidelines.